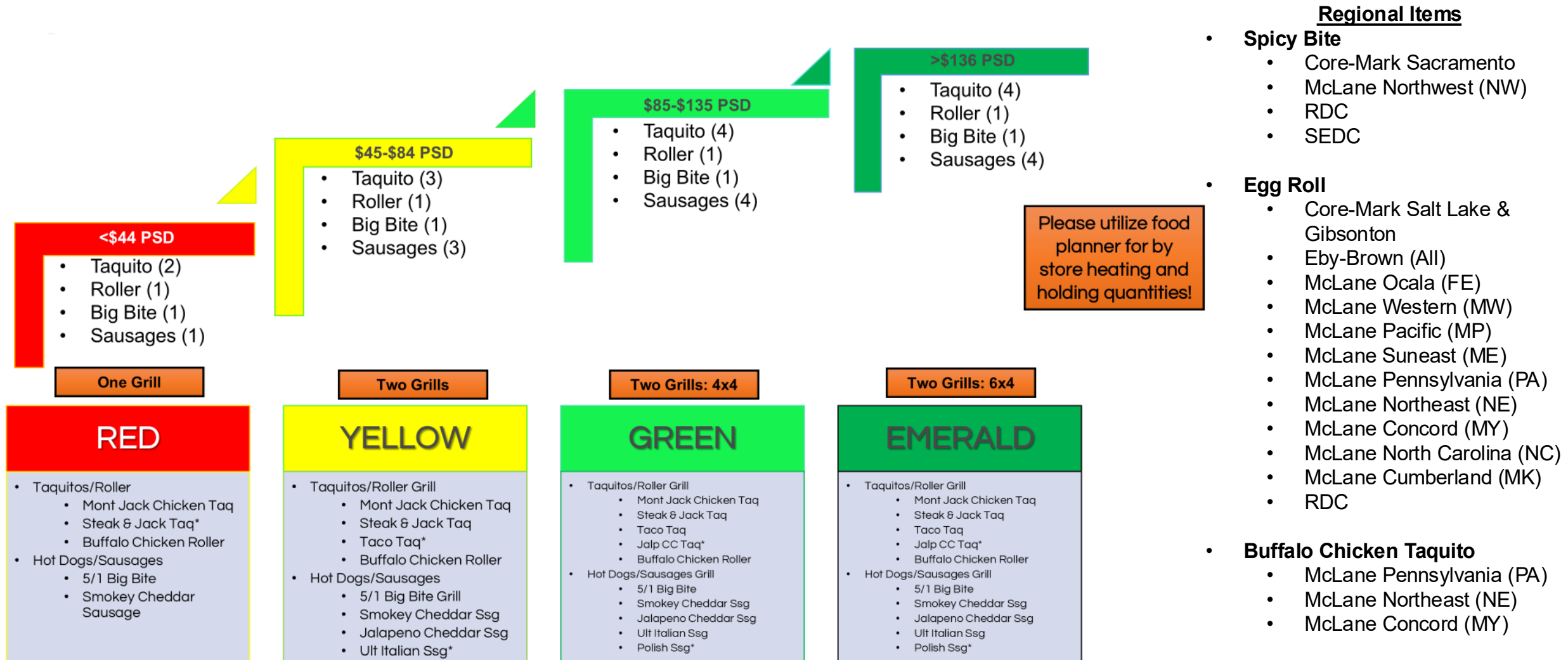


Roller Grill Tiers & Regionality – All Stores



*This item would be used for any regional or LTO items



Red Tier – Look of Success (45 size grill)



Minimum Standard**



2 cooked

Total Retail
\$18.72

Total Cost*
\$8.12

Cost Post Split
\$4.06

GP\$
\$10.60

GP\$ Split
\$5.30

**Breakeven sell
through 43%
(3.4 units)**

**Profit at 20%
Write-Off**

\$8.98 (47.9%)

Rank	Item	7E SLIN	McLane UIN	CoreMark #	EBY #
1	GoGo Mntry Jck Ckn Taquito	170560	517623	436078	583625
3	Buffalo Chicken Roller	173011	421907	583732	583732
2	Tyson Big Bite Hot Dog 5/1	670097	835647	543999	384891
2	HMF Big Bite Hot Dog 5:1	672349	12112	N/A	384875
4	Jhnsnvl 5/1 Smokey Cheddar Ssg	671315	26997	207704	884775

*Costs based on national averages

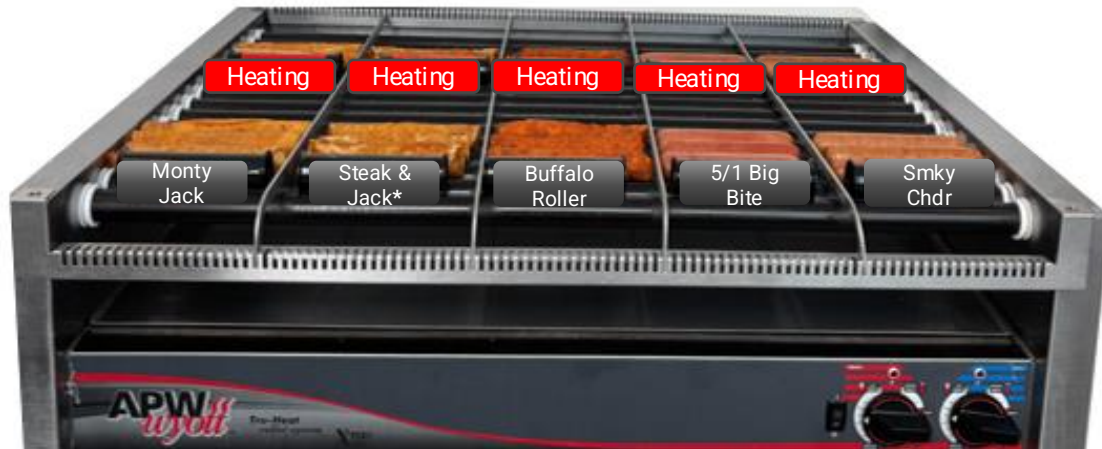


Red Tier – Look of Success



ONE GRILL**
<\$49 \$PSD / <27 UPSD

Please utilize food planner for by store heating and holding quantities!



Rank	Item	7E SLIN	McLane UIN	CoreMark #	EBY #
1	GoGo Mntry Jck Ckn Taquito	170560	517623	436078	583625
5	GoGo Steak & Jack Taquito*	171720	312777	436080	583658
3	Buffalo Chicken Roller	173011	421907	583732	583732
2	Tyson Big Bite Hot Dog 5/1	670097	835647	543999	384891
2	HMF Big Bite Hot Dog 5:1	672349	12112	N/A	384875
4	Jhnsnvl 5/1 Smokey Cheddar Ssg	671315	26997	207704	884775

*This item would be used for any regional or LTO items



Red Tier – Look of Success



TWO GRILL**
<\$49 \$PSD / <27 UPSD

Please utilize food planner for by store heating and holding quantities!



Taquito Grill



Hot Dog Grill

Rank	Item	7E SLIN	McLane UIN	CoreMark #	EBY #
1	GoGo Mntry Jck Ckn Taquito	170560	517623	436078	583625
5	GoGo Steak & Jack Taquito*	171720	312777	436080	583658
3	Buffalo Chicken Roller	173011	421907	583732	583732
2	Tyson Big Bite Hot Dog 5/1	670097	835647	543999	384891
2	HMF Big Bite Hot Dog 5:1	672349	12112	N/A	384875
4	Jhnsnvl 5/1 Smokey Cheddar Ssg	671315	26997	207704	884775

*This item would be used for any regional or LTO items



Yellow Tier – Look of Success



ONE GRILL
\$50-\$74 PSD / 28-44 UPSD

Please utilize food planner for by store heating and holding quantities!



Front

Back

Rank	Item	7E SLIN	McLane UIN	CoreMark #	EBY #
1	GoGo Mntry Jck Ckn Taquito	170560	517623	436078	583625
2	GoGo Steak & Jack Taquito	171720	312777	436080	583658
4	GoGo Taco Chs Taquito*	170848	530311	436076	583633
3	Buffalo Chicken Roller	173011	421907	583732	583732

Rank	Item	7E SLIN	McLane UIN	CoreMark #	EBY #
1	Tyson Big Bite Hot Dog 5/1	670097	835647	543999	384891
1	HMF Big Bite Hot Dog 5:1	672349	12112	N/A	384875
2	Jhnsnvl 5/1 Smokey Cheddar Ssg	671315	26997	207704	884775
3	Jhnsnvl 5/1 Jalp Cheddar Ssg	671911	27524	207779	884726
4	Jhnsnvl 5/1 Ult Italian Ssg*	671955	146191	207910	884767

*This item would be used for any regional or LTO items



Yellow Tier – Look of Success

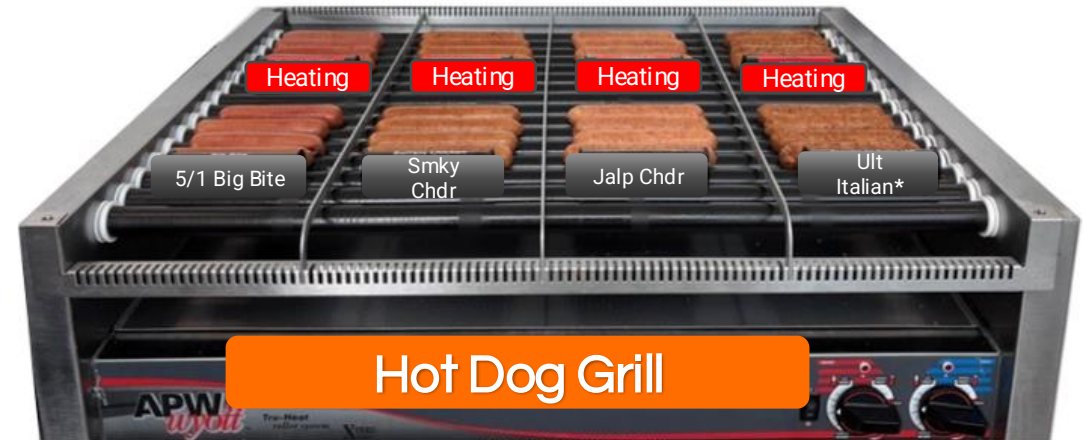


TWO GRILLS
\$50-\$74 PSD / 28-44 UPSD

Please utilize food planner for by store heating and holding quantities!



Taquito Grill



Hot Dog Grill

Rank	Item	7E SLIN	McLane UIN	CoreMark #	EBY #
1	GoGo Mntry Jck Ckn Taquito	170560	517623	436078	583625
2	GoGo Steak & Jack Taquito	171720	312777	436080	583658
4	GoGo Taco Chs Taquito*	170848	530311	436076	583633
3	Buffalo Chicken Roller	173011	421907	583732	583732

Rank	Item	7E SLIN	McLane UIN	CoreMark #	EBY #
1	Tyson Big Bite Hot Dog 5/1	670097	835647	543999	384891
1	HMF Big Bite Hot Dog 5:1	672349	12112	N/A	384875
2	Jhnsnvl 5/1 Smokey Cheddar Ssg	671315	26997	207704	884775
3	Jhnsnvl 5/1 Jalp Cheddar Ssg	671911	27524	207779	884726
4	Jhnsnvl 5/1 Ult Italian Ssg*	671955	146191	207910	884767

*This item would be used for any regional or LTO items

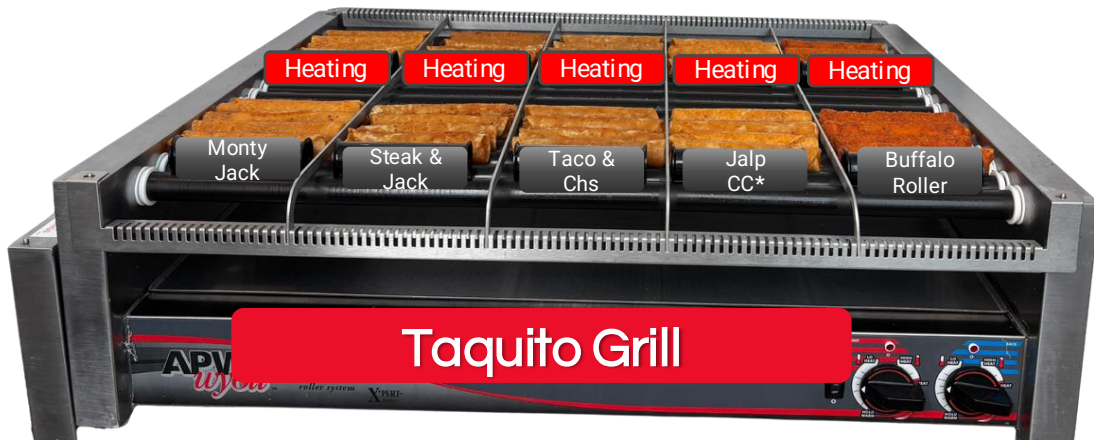


Green Tier – Look of Success

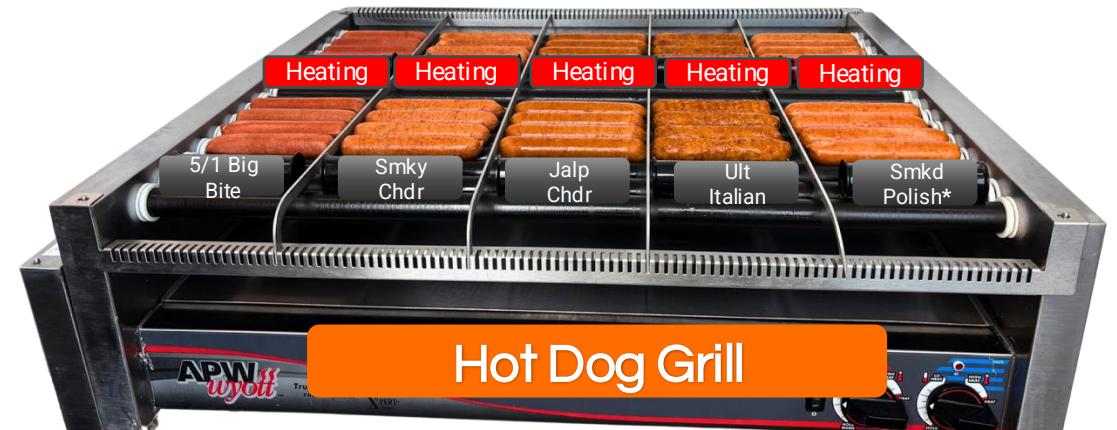


TWO GRILLS
\$75-\$124 PSD / 45-69 UPSD

Please utilize food planner for by store heating and holding quantities!



Taquito Grill



Hot Dog Grill

Rank	Item	7E SLIN	McLane UIN	CoreMark #	EBY #
1	GoGo Mntry Jck Ckn Taquito	170560	517623	436078	583625
2	GoGo Steak & Jack Taquito	171720	312777	436080	583658
4	GoGo Taco Chs Taquito	170848	530311	436076	583633
5	GoGo Jalp & Crm Chs Taquito*	171021	615302	437016	583641
3	Buffalo Chicken Roller	173011	421907	583732	583732

Rank	Item	7E SLIN	McLane UIN	CoreMark #	EBY #
1	Tyson Big Bite Hot Dog 5/1	670097	835647	543999	384891
1	HMF Big Bite Hot Dog 5:1	672349	12112	N/A	384875
2	Jhnsnvl 5/1 Smokey Cheddar Ssg	671315	26997	207704	884775
3	Jhnsnvl 5/1 Jalp Cheddar Ssg	671911	27524	207779	884726
4	Jhnsnvl 5/1 Ult Italian Ssg	671955	146191	207910	884767
5	Jhnsnvl 5/1 Smkd Polish Ssg*	671914	26971	207944	334896

*This item would be used for any regional or LTO items

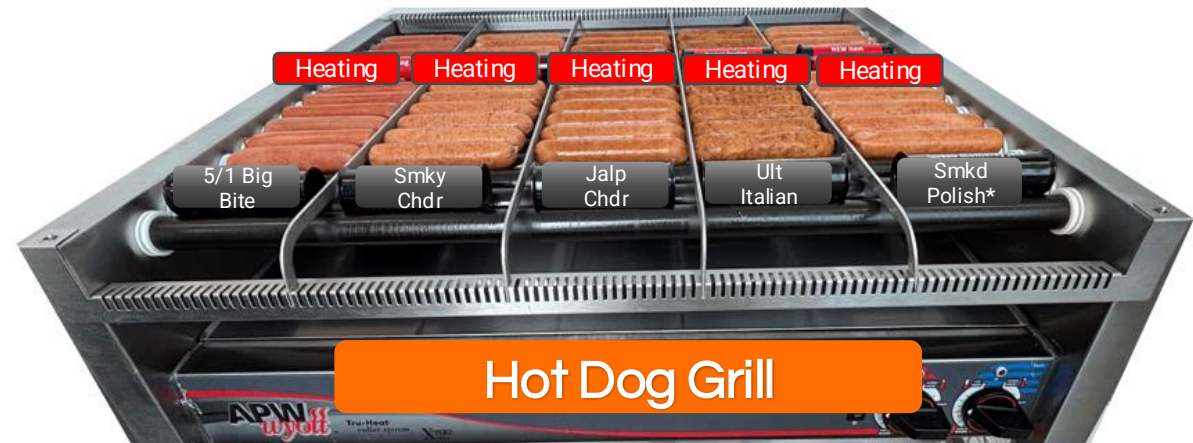
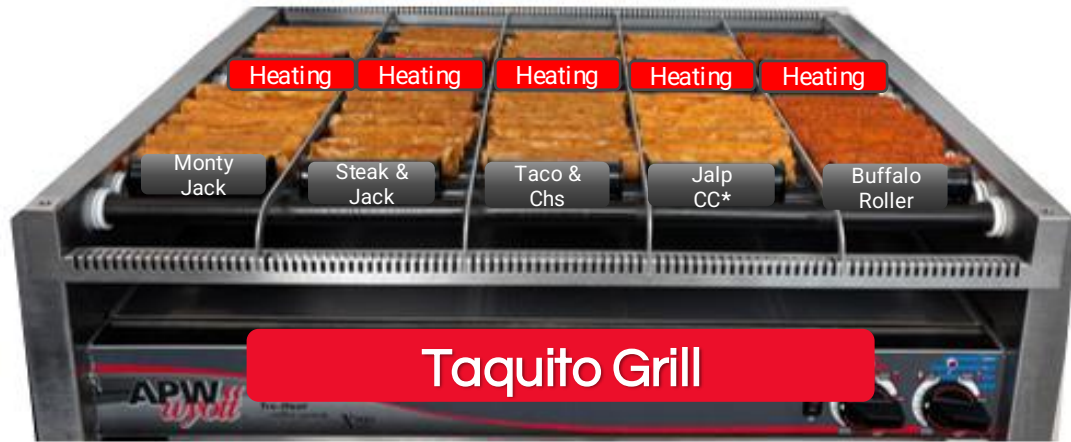


Emerald Tier – Look of Success



TWO GRILLS
>\$125 PSD / >70 UPSD

Please utilize food planner for by store heating and holding quantities!



Rank	Item	7E SLIN	McLane UIN	CoreMark #	EBY #
1	GoGo Mntry Jck Ckn Taquito	170560	517623	436078	583625
2	GoGo Steak & Jack Taquito	171720	312777	436080	583658
4	GoGo Taco Chs Taquito	170848	530311	436076	583633
5	GoGo Jalp & Crm Chs Taquito*	171021	615302	437016	583641
3	Buffalo Chicken Roller	173011	421907	583732	583732

Rank	Item	7E SLIN	McLane UIN	CoreMark #	EBY #
1	Tyson Big Bite Hot Dog 5/1	670097	835647	543999	384891
1	HMF Big Bite Hot Dog 5:1	672349	12112	N/A	384875
2	Jhnsnvl 5/1 Smokey Cheddar Ssg	671315	26997	207704	884775
3	Jhnsnvl 5/1 Jalp Cheddar Ssg	671911	27524	207779	884726
4	Jhnsnvl 5/1 Ult Italian Ssg	671955	146191	207910	884767
5	Jhnsnvl 5/1 Smkd Polish Ssg*	671914	26971	207944	334896

*This item would be used for any regional or LTO items



Green/Emerald Tier – Look of Success



ONE GRILL
\$75-\$124 PSD / 45-69 UPSD

Please utilize food planner for by store heating and holding quantities!



Front

Back

Rank	Item	7E SLIN	McLane UIN	CoreMark #	EBY #
1	GoGo Mntry Jck Ckn Taquito	170560	517623	436078	583625
2	GoGo Steak & Jack Taquito	171720	312777	436080	583658
4	GoGo Taco Chs Taquito	170848	530311	436076	583633
5	GoGo Jalp & Crm Chs Taquito*	171021	615302	437016	583641
3	Buffalo Chicken Roller	173011	421907	583732	583732

Rank	Item	7E SLIN	McLane UIN	CoreMark #	EBY #
1	Tyson Big Bite Hot Dog 5/1	670097	835647	543999	384891
1	HMF Big Bite Hot Dog 5:1	672349	12112	N/A	384875
2	Jhnsnvl 5/1 Smokey Cheddar Ssg	671315	26997	207704	884775
3	Jhnsnvl 5/1 Jalp Cheddar Ssg	671911	27524	207779	884726
4	Jhnsnvl 5/1 Ult Italian Ssg	671955	146191	207910	884767
5	Jhnsnvl 5/1 Smkd Polish Ssg*	671914	26971	207944	334896

*This item would be used for any regional or LTO items

